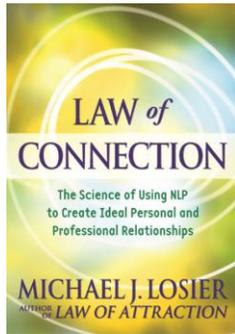


## Michael Losier - Law of Attraction

### Desire Statements for Each Communication Style



Take the [NLP Assessment](#)

Visual	Auditory	Kinesthetic	Digital
<ul style="list-style-type: none"> <li>• Look</li> <li>• Picture</li> <li>• See</li> <li>• Imagine</li> <li>• Clear</li> </ul>	<ul style="list-style-type: none"> <li>• Sound</li> <li>• Hear</li> <li>• Tell me</li> <li>• Resonate</li> <li>• Ideas</li> </ul>	<ul style="list-style-type: none"> <li>• Feel</li> <li>• Touch</li> <li>• Comfortable</li> <li>• Connect</li> <li>• Fits</li> </ul>	<ul style="list-style-type: none"> <li>• Makes sense</li> <li>• Think</li> <li>• Thought</li> <li>• Process</li> <li>• Logical/order</li> </ul>

Here are four sample Desire Statements with attention to the use of words each of the N.L.P. 4 Communication Styles would likely use. After you take the online assessment you will learn your most dominate and your weakest style:



Visual
<ul style="list-style-type: none"> <li>• Look</li> <li>• Picture</li> <li>• See</li> <li>• Imagine</li> <li>• Clear</li> </ul>

#### I'm in the process of attracting and allowing my Ideal Client.

I love it **when** my ideal client puts me on their **calendar** for multiple appointments - - I like the **look** of a full **calendar**. My ideal client is always **showing** others their successes and refer me often, inviting others to check out my **webpage** and **videos**. They have money, **they see** themselves **moving forward** with my services and budget to include me in their **weekly calendar**. They are positive, abundant, they are **always on time**, they pay **on time**, they show up for phone meetings **on time** - and they are **focused**, like me -- on success. I **see myself** serving many ideal clients.



Auditory
<ul style="list-style-type: none"> <li>• Sound</li> <li>• Hear</li> <li>• Tell me</li> <li>• Resonate</li> <li>• Ideas</li> </ul>

#### I'm in the process of attracting and allowing my Ideal Client.

I like the **sound** and the **idea** of having long-term clients that **tell** me they **resonate** with me and that we **click**. They **tell others** about me by constantly referring me to others. My ideal client prefers to **talk on** the phone and is easy to get hold of. They are good **communicators**, **they listen** well and move a fast pace, keeping their projects on track. **They say** they will pay on time, and they do. They have a budget for my services -- I **like the sound** of that. They have a positive attitude, we **resonate** well together and there are many of them -- all ideal, all **enjoy hearing** from me.



# Michael Losier - Law of Attraction

## Desire Statements for Each Communication Style



### Kinesthetic

- Feel
- Touch
- Comfortable
- Connect
- Fits

### I'm in the process of attracting and allowing my Ideal Client.

I **feel excited** when I **connect** with and really make a **change** in someone's life or family -- it **warms** my **heart**. I **love** how it **feels** when my clients want to **stay and be with** me for long term commitments -- **growing together** for success. They **connect** well me with -- we are like **best friends**. They have money for my services, they pay on time and they **love connecting** me with their family and friends --like one **happy connected** family. They are **loving**, positive minded, and I **love** the **feeling** of having many of them so I can make **positive** changes in **people's** lives forever.

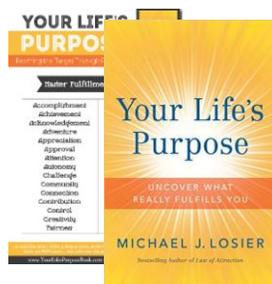


### Digital

- Makes sense
- Think
- Thought
- Process
- Logical/order

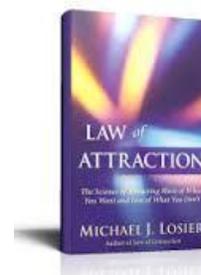
### I'm in the process of attracting and allowing my Ideal Client.

I've **decided**, in **my head**, I have the **structure** in my business to attract 4-5 clients a month who want to work on a long term, weekly schedule. My ideal client is loyal, they do what they say they will do and they are excellent and communicating their steps and process along the way. They work like me, **logical**, in **step by step**, so we are a good team --working in a good **structure**. When I **explain** things to them, it **makes sense** and it gives them **thoughts** to **think about** that will help them **figure out** their next steps.



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